

# 2023

GOODWILL INDUSTRIES  
OF THE COLUMBIA WILLAMETTE

## SERVICES

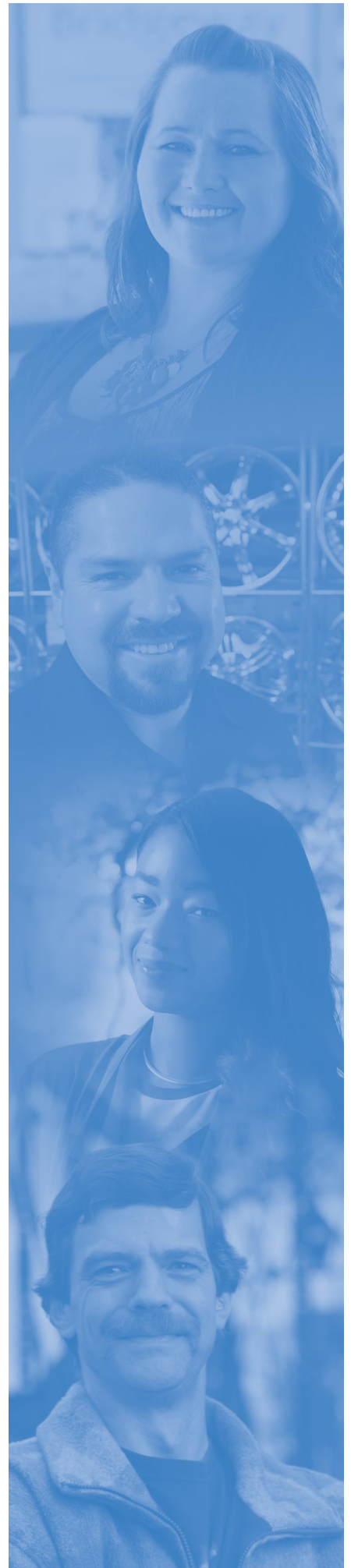
### Job Connection

To provide free job search and referral services to people with disabilities or other barriers to employment.

#### People Served in 2023

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JC Placements.....	6,023 <i>(unique)</i>
GICW Hiring Events/Meet The Employment Specialist.....	692



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### Training and Development

To provide free educational services to advance career-readiness skills.

#### 2023 Services\*

Total Training Services for Community Members. ....	4,886
Total Training Services for GICW Employees. ....	25,460
<b>TOTAL Training Services .....</b>	<b>30,346</b>

\*Source: Executive Summary Report

#### Training Programs for Community Members Include:

- Career Center Program *(including high schools)*
- Employee and Community Education *(Mission-Integrated Retail Business Training and School Outreach)*
- Job Connection

#### Training Programs for GICW Employees Include:

- New Hire Orientation
- Cashier Training
- Donation Attendant Training
- Training for Retail Operations Staff
- Training for LTS Staff and Program Clients
- Training for JC Staff
- SMDT *(Supervisors and Managers Development Training)*
- ELDP *(Employee Leadership Development Program)*



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### English as a Second Language

To provide free English language training, U.S. citizenship test preparation, and other resources to employees and adult community members to enhance their employability skills and ability to adapt to life in the United States.

#### 2023 Services\*

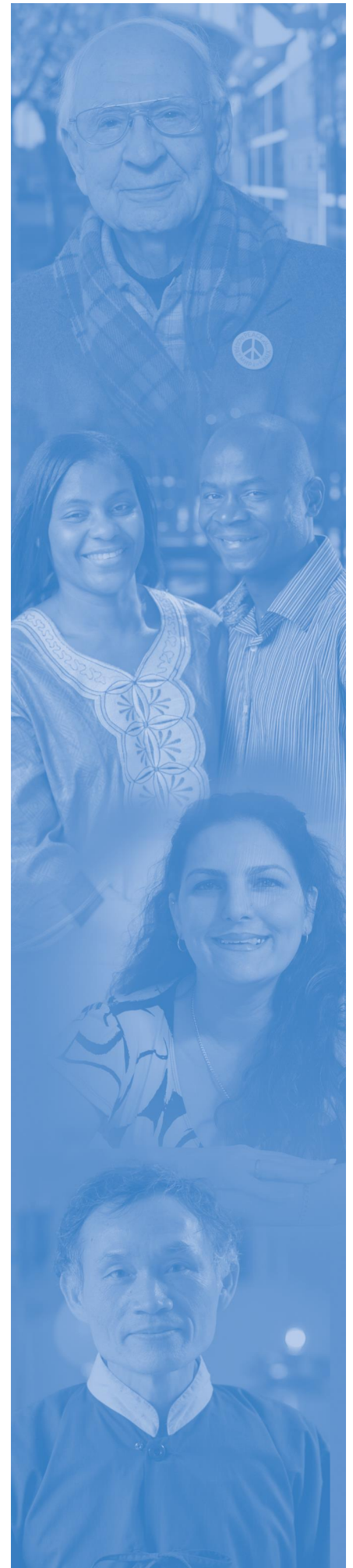
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Total ESL Services for Community Members.....	12,850
Total ESL Services for GICW Employees.....	10,933
<b>TOTAL ESL Services.....</b>	<b>23,783</b>

*\*Source: Executive Summary Report*

ESL Services for Community Members and GICW Employees Include:

- ESL Classes at All Levels
- Literacy Classes
- Citizenship Test Preparation Classes
- Virtual Learning Support



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### Long Term Services

Provide training, integration, and independence opportunities to individuals with intellectual and developmental disabilities.

2023 Services\*

Total Services Provided..... 135,201

Training areas include:

- **Employment Path Community**  
Training to develop general employment skills in a community setting.
- **Discovery**  
Comprehensive, person-centered, community-based employment planning services on a three-month contractual basis.
- **Supported Employment**
  - Job Development: Trained staff provide support to clients in obtaining competitive integrated employment in a community setting.
  - Job Coaching: Trained staff provide support to clients in maintaining competitive integrated employment in a community setting.
- **Day Services Activities**  
Facility and community enrichment activities designed to increase client’s independence, integration, and quality of life as per client choice.



# 2023 SERVICES

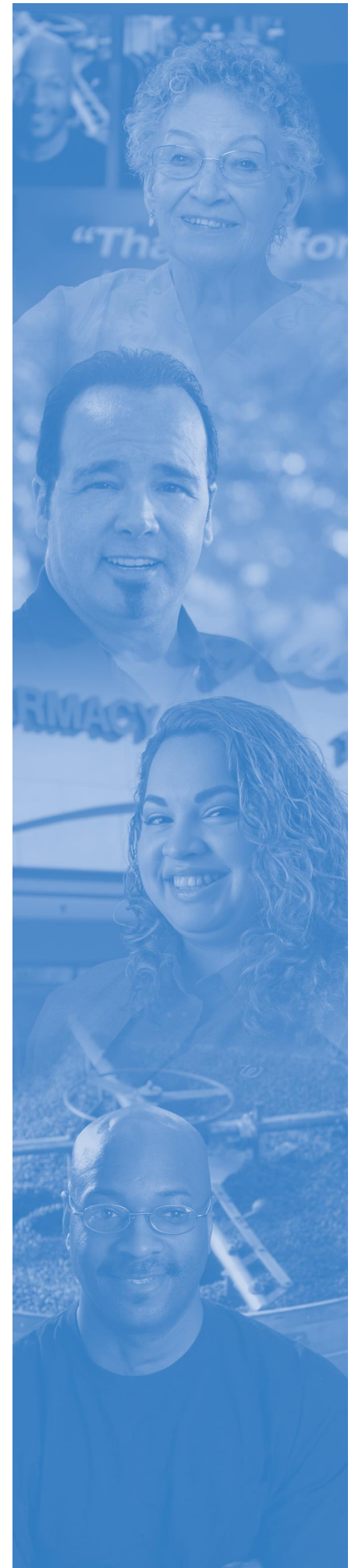
GOODWILL INDUSTRIES  
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Goodwill serves people with a wide range of disabilities and barriers to employment\*.

## 2023 Services\*

Blindness or Other Visual Impairment.....	100
Deafness or Other Hearing Impairment.....	86
Other Physical Disability.....	1,363
Neurological Disability.....	120
Learning Disability.....	298
Developmental Disability.....	161
Autism.....	70
Psychiatric and/or Emotional Disability.....	365
History of Substance Abuse.....	170
Other Disabling Condition.....	328
Unemployed/Dislocated Workers.....	13,458
Working Poor/Incumbent Workers/Underemployed.....	3,317
Welfare Recipients.....	560
At-Risk Youth.....	111
Person with Criminal Background.....	1,912
Older Worker.....	5,349
Homeless.....	516
Non-English Speaking/English as a Second Language.....	2,421
Lack of/Low Literacy.....	71
Lack of GED/HS Equivalency.....	2,188
Unknown or Unreported Barrier.....	22,315

\*An individual may qualify in one or more of the above categories.



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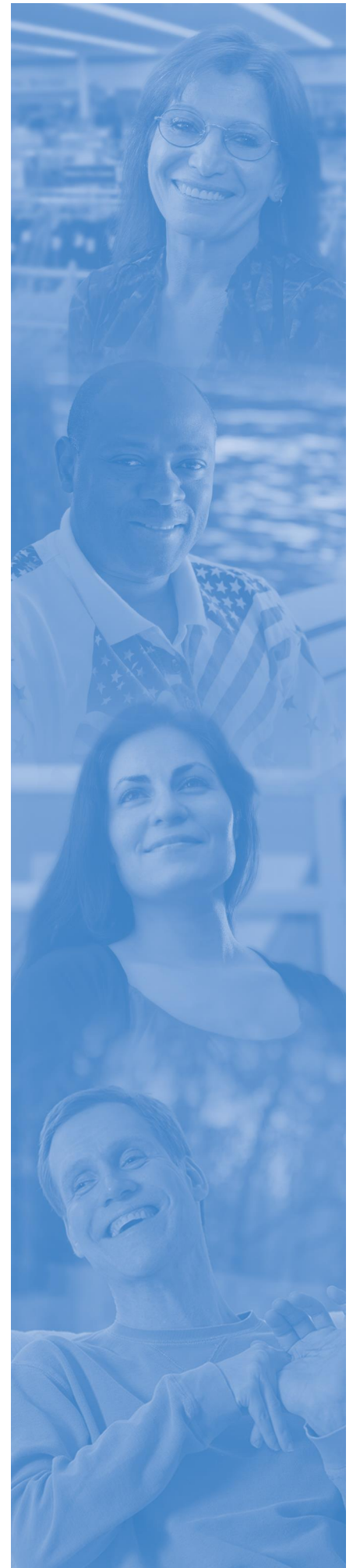
## Financial Report

### Sources of Funds

Sales ( <i>clothing, furniture, and other items</i> ).....	\$197,385,857
Vocational Services.....	712,858
Public Support.....	15,154,972
Gains From Investments.....	8,647,493
Other Income.....	2,522,745
<b>Total</b> .....	<b>\$224,423,925</b>

### Application of Funds

Wages.....	\$83,261,947
Payroll Taxes and Benefits.....	22,894,057
Total Payroll Expenses.....	<u>106,156,004</u>
Supplies and Services Purchases.....	25,813,536
Telephone and Postage.....	5,513,628
Occupancy and Transportation.....	24,973,016
Facilities and Equipment Renewal.....	15,459,000
Foundation Contribution.....	20,000,000
Business Development.....	26,508,741
<b>Total</b> .....	<b>\$224,423,925</b>



# 2023 SERVICES

GOODWILL INDUSTRIES  
OF THE COLUMBIA WILLAMETTE

## 2023 Board of Directors

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Bert E. Waugh, Jr.  
*Chair*

Karl F. Koch  
*Immediate Past Chair*

Bruce Burns  
*1st Vice Chair*

Kathy Goss  
*Secretary*

Jeff Grubb

Laurie Carlson

Jeff Grubb

Lydia Massaad

Josh Schlesinger

Derenda Schubert

Felicia Tripp Folsom

Jere M. Webb

## 2023 Executive Staff

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Michael M. Miller, *CEO Emeritus*

Catherine Hannam, *President & CEO*

Helen Yu, *Director of Human Resources & Loss Control*

David Miller, *Director of Vocational Services*

Karen Stores, *Director of Finance*

Todd Silbernagel, *Director of Operations*

John Hannam, *Director of Retail & Marketing Services*

*Goodwill Industries of the Columbia Willamette is accredited by CARF,  
The Commission on Accreditation of Rehabilitation Facilities.*

